

Message Text

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PAGE 01 DAMASC 02051 121143Z
ACTION NEA-10

INFO OCT-01 ISO-00 COME-00 L-03 EB-08 TRSE-00 H-01
CIAE-00 DODE-00 PM-05 INR-10 NSAE-00 NSC-05 PA-01
SP-02 SS-15 ICA-11 STR-07 OMB-01 /080 W
-----096888 130403Z /65

R 120955Z APR 78
FM AMEMBASSY DAMASCUS
TO SECSTATE WASHDC 7591
INFO AMEMBASSY AMMAN
AMEMBASSY CAIRO
WUGRUQMRA/AMEMBASSY JMKDA 2075
AMEMBASSY KUWAIT

C O N F I D E N T I A L DAMASCUS 2051

E.O. 11652: GDS
TAGS: ETRD, XF
SUBJECT: PROPOSAL TO REMOVE SEVERAL AMERICAN FIRMS FROM ARAB
BLACKLIST

REF: STATE 90993

1. CHARGE AND ECONOFF RAISED ISSUE REFTEL WITH MINISTER OF
ECONOMY AND FOREIGN TRADE IMADI APRIL 11. IN PRESENTATION
WE POINTED OUT THAT FORD HAD MADE INVESTMENT PROPOSAL IN SYRIA
AND RCA REPRESENTATIVES DURING RECENT VISIT HAD EXPRESSED
CONSIDERABLE INTEREST IN SYRIAN MARKET. IT SEEMED CERTAIN
THAT REMOVAL OF THESE FOUR FIRMS FROM BLACKLIST
WOULD RESULT IN SUBSTANTIAL BENEFITS FOR SYRIA.

2. IMADI GRASPED POINT IMMEDIATELY AND NOTED THAT HE TOO

HOPED FORD INVESTMENT PROPOSAL WOULD EVENTUALLY COME TO FRUITION.
SAID HE WOULD TALK TO SYRIA'S REPRESENTATIVE TO ARAB LEAGUE
BOYCOTT MEETINGS AND SEE THAT HE WAS PROPERLY BRIEFED. IMADI'S
ATTITUDE APPEARED CONFIDENT. HE SAID PRINCIPAL DANGER
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WOULD BE ACTION BY AN ARAB LEAGUE MEMBER TO DELAY A VOTE
IF IT SEEMED THE MAJORITY WAS FOR REMOVAL.

3. IMADI DID NOT KNOW EXACT DATE OR VENUE OF NEXT ARAB
LEAGUE BOYCOTT MEETING BUT THOUGHT IT MIGHT BE IN JUNE.
HE SAID ALL AL MEMBERS WERE USUALLY REPRESENTED. DECISIONS

WERE TAKEN BY ABSOLUTE MAJORITY OR IN CASE OF ABSTENTIONS

BY MAJORITY OF THOSE VOTING. RECOMMENDATIONS WERE NORMALLY
PRESENTED BY COMMISSIONER GENERAL MAHJOUB BUT INDIVIDUAL
NATIONAL BOYCOTT REPRESENTATIVES COULD ALSO PRESENT
RECOMMENDATIONS. MAHJOUB PREFERRED BUT DID NOT VOTE. SYRIA'S

REPRESENTATIVE WOULD BE MOHAMMAD AL AJAMI, THE HEAD OF THE
SYRIAN BOYCOTT OFFICE IN THE MINISTRY OF DEFENSE.

4. COMMENT: BELIEVE IMADI PERSONALLY FAVORS REMOVAL
OF ALL FOUR FIRMS FROM BOYCOTT LIST BUT HE WILL NOT
EXPOSE HIMSELF UNDULY IN ARGUING HIS POSITION TO SYRIAN
GOVERNMENT. HIS POSITION WITH REGARD TO FORD HAS BEEN
THAT IT WOULD HAVE TO REMOVE ITSELF FROM BOYCOTT LIST
BEFORE PROCEEDING WITH ITS INVESTMENT PROPOSAL IN SYRIA.
SYRIA WOULD NOT TAKE THE LEAD IN PROMOTING SUCH REMOVAL

ACTION. - SYRIA HAS TRADITIONALLY BEEN MORE COMFORTABLE IN

FOLLOWING THE LEAD OF OTHERS ON SUCH MATTERS.) WE WOULD
ALSO EXPECT ANY EGYPTIAN RECOMMENDATION TO BE MET WITH
CONSIDERABLE RETICENCE ON SYRIA'S PART IN VIEW OF CURRENT
POLITICAL DIFFERENCES BETWEEN THE TWO NATIONS. SAUDI
RECOMMENDATIONS WOULD CARRY MORE WEIGHT WITH DAMASCUS.
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